



Testimonials – Tony Evans

John Clark – Founding Managing Director – Reliance Petroleum

More than most, Tony Evans knows what makes a business tick including:

- Preparing strategic and periodic business plans
- Allocating capital to business improvement
- Designing and bringing capital projects to market
- Developing and maintaining positive relationships with customers, staff and stakeholders
- Relentlessly comparing sales, margins, costs vs budgets and making necessary adjustments where shortfalls are evident

As a general manager in three separate businesses, I have observed Tony to be a real businessman

David Birrell – Managing Director – Reliance Petroleum

- A deep thinker who has shaped, guided and moulded the Commercial business into a very successful unit
- Strong analytical skills. Uses data and numbers to shape and consider options and drive decision-making
- Very commercially savvy. Understands all aspects of the distributor business
- Recognises the sub-optimal
- Forms strong relationships at all levels within an organisation
- Takes leadership responsibilities seriously and a strong and respected leader, leading a large and diverse team
- Makes the tough decisions

Neil Butler – Principal Consultant – Innovo Solutions

I have been fortunate to have known Tony Evans as a client and as a colleague for almost twenty years. Most recently, with the establishment of Tony Evans Consulting, I am proud to call Tony an associate, with our businesses providing complementary services to a similar industry sector.

Here's the ultimate test for a business person when referring the services of another company – would you be pleased to recommend this company to your customers in terms of skills, knowledge, integrity and service? In the case of Tony Evans Consulting, the answer is unequivocal and enthusiastic “Yes”